

Power & Authority

Political Science

The difference between being obeyed and being entitled to be.

Forms and faces.

Weber's authority types

Traditional — sanctified by custom

Charismatic — personal qualities of a leader

Legal-rational — rules and office

The faces of power

Winning open decisions

Setting the agenda, keeping issues off it

Shaping what people want in the first place

Educational reference. The third face is the hardest to study: influence over preferences leaves no visible conflict.