

Overconfidence

Economics

The most consistently documented bias, and what it costs.

Forms and consequences.

Forms

Overestimating one's own ability

Overprecision — intervals too narrow

Overplacement — better than average

Illusion of control over random outcomes

Economic consequences

Excessive trading, reducing returns

Business failure rates underestimated

Project timelines systematically optimistic

Insufficient insurance against tail risks

The planning fallacy is a special case: forecasts of one's own project times are optimistic even by people who know this.