

Obedience

Psychology

Milgram's findings, the variations, and the situational explanation.

Milgram's variations and the resulting obedience rate.

Variation	Obedience
Baseline, Yale	65%
Run-down office	48%
Teacher and learner same room	40%
Teacher forces learner's hand	30%
Orders by telephone	21%
Ordinary man gives orders	20%
Two dissenting confederates	10%

Agentic state: people shift responsibility to the authority. Proximity, location and legitimacy all change the rate.