

NPV & IRR

Accounting & Finance

The two discounted cash flow measures, and when they disagree.

Net present value is the sum of discounted cash flows less the initial outlay; accept if positive.

$$NPV = \sum C_t / (1+r)^t - C_0$$

NPV > 0

Adds value.

Accept

IRR > cost of capital

Accept, usually

Mutually exclusive projects

Choose highest NPV

THE COMMON MISTAKE

✗ **Choosing the higher IRR between exclusive projects**

✓ **Choosing the higher NPV**

IRR ignores scale. A 40% return on £10,000 adds less value than a 15% return on £10 million.

IRR also assumes reinvestment at the IRR itself, which is rarely realistic for very high-return projects.